

Approved with new edition  
by 29.09.2015 resolution No. 101-L of  
“ARMSWISSBANK” CJSC Directorate

Effective since 30.09.2015

### MAIN TERMS OF ARMSWISSBANK’S CAR LOANS<sup>1</sup>

No.	Term	Tariff
1.	Loan terms <sup>2</sup>	
1.1	Currency	AMD
1.2	Maximum amount	20 million
1.3	Maximum maturity term (months)	60
1.4	Annual interest rate	Up to 22%,
1.5	Interest calculation methodology	Calculated against the diminishing balance of the loan on a 365 day per year basis
1.6	Actual interest rate <sup>3</sup>	Up to 29.41%
1.7	Loan/collateral ratio	Up to 70%
1.8	Minimum downpayment (% of the purchased asset)	30%
1.9	Lending method	Non cash
1.10	Loan approval decision	Within 3 business days
1.11	Notifying the client about the approval decision	Within 1 business day
1.12	Actual transfer of the amount	Within 5 business days after the client submits all the documents required for processing the loan
1.13	Review of approved/not yet granted loan terms	AMD 50,000 but no more than the commission fee charged/to be charged for the previous decision
2.	Commission fees for the Bank’s and third parties’ services	
2.1	One-time loan commission fee	In case of acquisition from the specialized shop 0.5% of the loan amount, in other cases 1%, minimum AMD 25,000

2.2	Estimated cost of collateral assessment	AMD 20,000
-----	---	------------

2.3	Cash withdrawal	0%
2.4	Other estimated costs related to the processing and state registration of the collateral	AMD 20,000
3.	Loan payment terms	
3.1	Payment method	By monthly annuity payments or equal payments of the principal amount as the customer prefers <sup>4</sup>
3.2	Prepayment	-
3.3	Charges against overdue principal amounts	0.1%
3.4	Charges against overdue interest amounts	0.2%
3.5	Interest rate applied for overdue amounts (principal, interest)	According to the requirements of the 411 article of RA Civil Code
3.6	Penalty for hindering loan monitoring activities	AMD 50,000
3.7	Penalty for using the loan or part of the loan for purposes other than those stipulated	10% of the amount used for purposes other than those stipulated
3.8	Review/schedule changes of acting contract's (credit, pledge, other) terms <sup>5</sup>	AMD 50,000
3.9	Granting permission to put the pledged property under subsequent pledge with another bank <sup>6</sup>	AMD 100,000
4.	Assessment and Insurance of Collateral	
4.1	Requirement for assessment of the market value of the collateral	Required: Must be performed by an appraisal company cooperating with the Bank, If the car is purchased from the secondary market.
4.2	Collateral insurance requirement until maturity of the loan	Insurance is administered by the Bank, and its cost is included in the loan interest rate
5.	Collateral	
5.1	Loan collateral	The car being purchased, personal guarantee
5.2	Location of the collateral	Republic of Armenia
6.	Other requirements	
6.1	Credit history	At the time of receiving the loan or during the three preceding years the borrower should not have any overdue obligations

<sup>1</sup>This loan is offered only to the Bank's clients or related parties thereof, such as managers, owners, etc.

<sup>2</sup>Loan applications that do not match the above mentioned criteria can be refused by the Bank or approved with a 1-2 percentage point higher interest rate.

<sup>3</sup>The actual annual interest rate of the loan indicates the cost of the loan for the customer in case of making interest and other required payments in a timely and proper manner.

<sup>4</sup>Annuity assumes equal monthly payments of the principal and interest amounts.

<sup>5</sup>Changes in operating contract are considered at least in following cases, if other decision for some other cases is not proposed from the Credit Committee of the Bank:

- Review of repayment schedule, if the customer is not intended to pay the penalty for early repayment.
- Review of conditions of credit contract (interest rate, loan purpose, method of loan granting) according to the customer's application.
- Change of collateral, including changes in the terms of the contract of pledge or guarantee according to the customer's application, early full or partial release of collateral or guarantee, etc.
- The fee is not applicable when changes in contracts are made as a consequence of changes in other contracts.

<sup>6</sup>The existence of the fee does not assume that the Bank is obliged to grant the permission and based on a number of objective and subjective factors the Bank can refuse the client's application without explanation.